

SEND BACK TO RESERVE YOUR SITE: Contact: Mark Cusack • email: [mcusack@mpltd.ca](mailto:mcusack@mpltd.ca) OR fax: 1.506.658.0750

All DEMO International® 2020 information will be addressed to the person listed below unless otherwise indicated.

Company Name: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

Street Address: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Phone: \_\_\_\_\_ Cell: \_\_\_\_\_ Fax: \_\_\_\_\_

Email: \_\_\_\_\_ Website: \_\_\_\_\_

**LOCATION REQUEST:**

1<sup>st</sup> Choice: \_\_\_\_\_

2<sup>nd</sup> Choice: \_\_\_\_\_

3<sup>rd</sup> Choice: \_\_\_\_\_

- **50% DEPOSIT:**  
To be considered registered, a 50% deposit must arrive at the office of Canadian Woodlands Forum no later than 15 days after our receipt of this Registration Form.
- For membership information see item 11 in terms and conditions.

Type of Exhibit	Landing Size	Exhibit Space Fees (CDN)	# of Sites*	Total
<b>Active</b>	150 m <sup>2</sup>	\$19,000	X	=
<b>Static</b>	100 m <sup>2</sup>	\$6,700	X	=
<b>Static Booths</b>	3 m <sup>2</sup>	\$1,800	X	=
<b>Subtotal:</b>				<input type="text"/>
<b>PLUS GST (5%):</b>				<input type="text"/>
<b>PLUS QST (9.975% of Subtotal):</b>				<input type="text"/>
<b>Total**:</b>				<input type="text"/>
<b>50% Deposit at Time of Application:</b>				<input type="text"/>
<b>Balance Due July 24, 2020:</b>				<input type="text"/>

\* The number of sites requested is final. Reductions will not be accepted.  
\*\* CWF Member 15% Discount calculated upon the final payment. For qualification details see 11 on the contract terms and conditions.



Accounting Mailing Address:  
Canadian Woodlands Forum  
PO Box 1204, Truro, NS B2N 5H1  
T: (902) 897-6961 F: (902) 897-6976  
Email: [tcroft@cwfcf.org](mailto:tcroft@cwfcf.org)  
GST/HST Number: 142632249  
TVQ Number: 1021680733



**PAYMENT METHOD** - Please check one:  
 e-Transfer (email to [tcroft@cwfcf.org](mailto:tcroft@cwfcf.org))  
 Cheque (cheques should be made payable to Canadian Woodlands Forum)  
 Credit Card (contact [tcroft@cwfcf.org](mailto:tcroft@cwfcf.org) for credit card authorization form; 3% processing fee will apply)

Please provide the email address to which you would like your receipt(s)/invoice(s) sent, if different from the above: \_\_\_\_\_

Check this box if you prefer to receive your receipt(s)/invoice(s) by mail.

We understand this application becomes a binding contract when accepted by Canadian Woodlands Forum. We agree to abide by the Exhibitor Contract Terms and Conditions, indicated on pages 3 and 4 of this contract. We understand that all deposits/final payments are non-refundable.

Printed Name \_\_\_\_\_

Confirming Signature \_\_\_\_\_ Date \_\_\_\_\_

**SHOW MANAGEMENT:**

Printed Name \_\_\_\_\_

Confirming Signature \_\_\_\_\_ Date \_\_\_\_\_

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## Types of Participation

### **Active:**

Live demonstration of woodlands equipment, including all types of forest harvesting, commercial thinning and chipping. Includes a roadside landing of 150m<sup>2</sup> (10m X 15m) and a minimum of 1 hectare of forest area to demonstrate equipment. **For safety reasons, active truck transport will not be permitted.**

### **Static:**

Passive exhibit, with the option to operate in place, and no additional materials required. Examples include: portable sawmills; tire suppliers; GPS equipment; truck and trailers; safety equipment; hydraulic hoses; fuels and lubricants etc. Roadside landings are 10m X 10m (100m<sup>2</sup>).

### **Static Booths:**

These booths will include a 10' x 10' tent/shelter. These booths will be grouped together (6-8) and placed along the loop.

## Landing Size

Each Active exhibitor will be provided with a landing of 150m<sup>2</sup> (10m X 15m), plus a minimum of 1 hectare of timber to demonstrate wood harvesting equipment. Timber area will vary to accommodate topography / environmental constraints.

Static exhibitors will be provided with a landing of 100m<sup>2</sup> (10m X 10m), upon which tents and equipment can be stationed.

Landing dimensions may vary slightly to accommodate building constraints. Organizers reserve the right to group exhibitors to make full use of landing space.

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## Site Allocation Policy

All sites are allocated on a **first-come, first-served basis**. To be considered registered, 50% deposit must be received no later than 15 days after our receipt of this Registration Form.

## **EXHIBITOR CONTRACT TERMS AND CONDITIONS**

### **DEFINED TERMS**

The term "Show" refers to the specific event name referenced on the first page of this contract. This Show is produced and managed by Canadian Woodland Forum, herein referred to as "CWF". As used hereinafter, the term "CWF" means, collectively, CWF and Master Promotions Ltd., their partners, and any associated officers, directors, agents, subsidiaries, affiliates, representatives, employees and assigns, unless the context requires otherwise. The term "Exhibitor" means, collectively, the entity or person that executes this contract as the "Exhibitor" and each of its officers, directors, shareholders, employees, contractors, agents, representatives, volunteers, assigns, and/or invitees, as applicable.

### **1. PAYMENT**

The Exhibitor agrees to pay the price indicated on this contract. A non-refundable deposit of 50% at the time of application is required. The balance will become due, and payable, on or before **60 days prior to the first show date**. All monies received prior to the completion of the event will be considered a deposit. When payments for space are not paid when due, deposits may be forfeited and the space re-allocated. In the event that an Exhibitor's cheque is returned by a bank due to insufficient funds, CWF will charge a \$50.00 administration fee to the Exhibitor. All applicable provincial and federal taxes at the time of the event are the sole responsibility of the Exhibitor.

### **2. INSURANCE / OCCUPATIONAL HEALTH AND SAFETY**

The Exhibitor shall insure their own merchandise against fire, theft and all perils. Exhibitors and any associated contractors are required to maintain public liability insurance to a minimum of \$2,000,000.00, listing CWF and Master Promotions Ltd. as additional insured, for the period covering the show dates plus move-in and move-out dates. Proof of insurance is required and must be received at least **45 days prior to show set-up**.

The Exhibitor agrees to abide by all the rules and regulations as outlined in the provincial Occupational Health and Safety Act, and must provide signed compliance at least **45 days prior to show setup**. The Exhibitor agrees to observe all union contracts and labour relations agreements in force, agreements between CWF and Master Promotions and the official contractors serving the show facility/site and companies operating onsite/in the building in which the show is taking place, and to observe the labour laws of the jurisdiction in which the site/building is located. The Exhibitor will not do anything directly or indirectly connected with their display which might be a violation of any laws, bylaws, ordinances or regulations of any government or regulatory body. The Exhibitor shall comply with all provincial, city and local laws and ordinances relating to fire, safety, and health. The Exhibitor agrees to obtain, at its own expense, any licenses or permits which are required, including without limitation, from government bodies, trade or industry associations and any other third parties, for the operation of its trade or business during the show and to pay all taxes that may be levied against it as a result of the operation of its trade or business in their space allocated.

### **3. LIMITATION OF LIABILITY**

Under no circumstances shall CWF and/or Master Promotions or the Exhibit Facility/Site Owner(s) be liable for any lost profits or any incidental, special, indirect, punitive or consequential damages whatsoever for any of their acts or omissions, whether or not apprised of the possibility of any such lost profits or damages. CWF and Master Promotions makes no representations or warranties, expressed or implied, regarding the number and nature of Exhibitors and/or attendees who will attend the Show or regarding any other matters. Exhibitor expressly assumes all risks associated with, resulting from or arising in connection with Exhibitor's participation or presence at the Show, including, without limitation, all risks of theft, loss, harm, damage or injury to the person (including death), property, business or profits of Exhibitor, whether caused by negligence, intentional act, accident, act of God or otherwise. Exhibitor has sole responsibility for its property or any theft, damage or other loss to such property (whether or not stored in any courtesy storage area). Neither CWF nor Master Promotions nor the Exhibit Facility/Site Owner(s) accept responsibility, nor is a bailment created, for property delivered by or to Exhibitor. Neither CWF nor Master Promotions nor the Exhibit Facility/Site Owner(s) shall be liable for, and Exhibitor hereby releases all of them from, and covenants not to sue any of them with respect to, any and all risks, losses, damages and liabilities described in this paragraph.

### **4. INSTALLATION / DISMANTLING**

Preparation of the Exhibit will be at the Exhibitor's expense. Exhibitors must comply with the move-in and move-out times indicated in the Exhibitor Manual; exhibit to be completed by the Exhibitor for official inspection by **7:00 pm, on the day prior to the first show date and to remain intact until show close indicated by the official show hours**. Goods may not be delivered, or removed, from the site/building during show hours.

If an Exhibitor fails to remove an exhibit in the allowed time, CWF and Master Promotions shall be permitted (at Exhibitor's sole expense) to remove and place same in a warehouse and/or to ship to Exhibitor via the Official Show Carrier, with all charges billed to the Exhibitor, at no liability to CWF and/or Master Promotions.

### **5. EXHIBIT GUIDELINES**

All exhibit decorations and exhibit materials must be kept within the confines of the rented exhibit dimensions.

No exhibit decorations or exhibit materials will block the visibility of another Exhibit. Attaching signs or display material to the show contractor's equipment will be by approved methods only. Any damage to the site/building or show dressings will be the responsibility of the Exhibitor. Exhibitor shall promptly pay for any and all damages to the Exhibit Facility/Site Owner(s) or associated facilities, booth equipment or the property of others caused by Exhibitor.

Distribution of samples and printed matter of any kind, and any promotional material, is restricted to the exhibit space. All exhibits shall display products or services in a tasteful manner. The aisles, passageways and overhead spaces remain strictly under control of Master Promotions and no signs, decorations, banners, advertising material, or special exhibits will be permitted in the aisles except by written permission of CWF. The sale of raffle tickets, lotteries and/or gambling is not permitted. CWF reserves the right to limit any audio or visual activity within the exhibit space, if they deem it to be disruptive or inappropriate for the event.

(continued on next page)

## **6. ASSIGNMENT, OCCUPANCY, AND USE OF SPACE**

CWF reserves the right to change the floor plan or the location of an Exhibitor's booth if CWF in its sole discretion determines that to do so is in the best interest of the Show. CWF will consider requests to keep certain companies from being next to each other; however, there is no guarantee that by making this request you will not be located next to one of these companies. CWF assumes no responsibility in such instances. The space contracted for is to be used solely by and for the Exhibitor whose name appears on this contract, and it is agreed the Exhibitor will not sublet nor assign any portion of same without the prior written consent of CWF.

Hours and dates for installing, occupying and dismantling exhibits shall be those specified by CWF. The Exhibitor must occupy the space allocated to them during their scheduled move-in time, unless otherwise approved by CWF. If Exhibitor fails to install their display in its assigned space or leaves their space unattended during the Show hours, CWF shall have the right to take possession of the space, without releasing Exhibitor from any liability or obligation hereunder, and no refund will be due to Exhibitor. All exhibits must be open and manned for business during the show hours.

## **7. EXHIBITOR INFORMATION**

CWF may provide Exhibitors' contact information to official show contractors/suppliers for the purpose of facilitating the execution of this Show. CWF will provide periodic updates and any information regarding the Show to the designated representative of the Exhibitor.

By exhibiting at the Show, Exhibitor grants to CWF a fully-paid, perpetual non-exclusive license to use, display and reproduce the name, trade names and product names of Exhibitor in any directory (print, electronic or other media) listing the exhibiting companies at the Show and to use such names in CWF's promotional materials. CWF shall not be liable for any errors in any listing or descriptions or for omitting any Exhibitor from the directory or other lists or materials. CWF may also take photographs of Exhibitor's booth space, exhibit and personnel during, before, or after the open hours of the Show and use such photographs for any CWF promotional purpose. Exhibitor warrants that it owns, or has right to use pursuant to a valid license, all intellectual property (copyright, trade mark, etc.) to be used by Exhibitor for promotion or exhibition at the Show.

## **8. CANCELLATION**

The Exhibitor will be required to pay in full for the contracted amount on any cancellation received after **'90 days prior to the first show date'**. Cancellations must be received in writing. CWF reserves the right to treat Exhibitor's downsizing of booth space as cancellation of the original space and purchase of new booth space, and Exhibitor may be required to move to a new location if it requests a downsizing of space. Failure to appear at the Show does not release Exhibitor from responsibility for payment of the full cost of the space rented.

If CWF cancels the Show for any reason, in no event shall CWF's maximum liability under any circumstance exceed the amount actually paid to CWF by the Exhibitor for exhibit space rental pursuant to this contract. Exhibitor agrees that it shall and hereby does waive any and all claims for damages or compensation resulting from or relating to the cancellation of the Show.

## **9. INCORPORATION OF RULES AND REGULATIONS**

Any and all matters pertaining to the Show and not specifically covered by the terms and conditions of this contract shall be subject to determination by CWF in its sole discretion. CWF may adopt rules or regulations from time to time governing such matters and may amend or revoke them at any time, upon reasonable notice to Exhibitor. Any such rules and regulations (whether or not included in an Exhibitor Manual or similar document) are an integral part of this contract and are incorporated herein by reference. Exhibitor shall observe and abide by additional regulations made by CWF as soon as they are communicated to Exhibitor.

## **10. INDEMNIFICATION**

Exhibitor shall on a current basis indemnify, defend (with legal counsel satisfactory to CWF and Master Promotions), and hold CWF and Master Promotions and the Exhibit Facility/Site Owner(s) harmless from any and all claims, demands, suits, liabilities, damages, losses, costs, reasonable attorneys' fees and expenses which result from or arise out of or in connection with: (a) Exhibitors' participation or presence at the Show, (b) any breach by Exhibitor of any agreements, covenants, promises or other obligations under this contract; (c) any matter for which Exhibitor is otherwise responsible under the terms of this contract; (d) any violation or infringement (or claim of violation or infringement) of any law or ordinance or the rights of any party under any patent, copyright, trademark, trade secret or other proprietary right; (e) any libel, slander, defamation or similar claims resulting from the actions of Exhibitor; (f) harm or injury (including death) to Exhibitor; (g) loss of or damage to property or the business or profits of Exhibitor, whether caused by negligence, intentional act, accident, act of God, theft, mysterious disappearance or otherwise and (h) any injury to any person (including an attendee) or property while in the Exhibitor's space or relating to Exhibitor's use of any exhibition space or services.

## **11. CWF MEMBERSHIP QUALIFICATION**

The CWF Board of Directors have maintained a policy to extend a benefit for supporting members through reduced exhibit fees for DEMO. The policy is based on a discount which is depending on the manufacturer/supplier maintaining their support as a CWF member for at least four consecutive years prior to a DEMO Show. Therefore, with respect to DEMO International ® 2020, if a company has been a member since 2016 (and retains their membership in 2020), regardless of their membership class, they will receive a 15% discount on the exhibitor fees outlined for all exhibitor types ie. active, static, etc. in the DEMO exhibitor manual.