

LEAD RETRIEVAL PROCEDURES

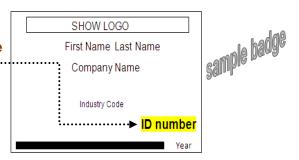
Master Promotions Ltd. provides two ways for exhibitors to capture lead information on visitors to your booth.

- We have a <u>FREE</u> MANUAL LEAD RETRIEVAL SYSTEM in place for exhibitors. (see below)
- 2. Electronic Scanners that may be rented through CONEXSYS. Information for CONEXSYS is located in the Exhibitor Manual.

HOW THE MANUAL SYSTEM WORKS

Every visitor will have a show badge.

The Registration ID Number is located in the BOTTOM RIGHT-HAND CORNER of each badge; this is the key to accessing the lead information in our registration database.



Record the ID Numbers from the visitor badges on a MasterReg form (found on next page), please either put the collected numbers typed in an email or in an attached excel file. Send email to: eaver@mpltd.ca.

Lead information (all contact information that was provided by visitors) will be sent to the exhibitor within 2 business days. Does not include phone or fax numbers.

Should you have any questions regarding this system, contact Emily Aver by email at eaver@mpltd.ca

Send Completed MasterReg excel files, or typed id numbers to:

eaver@mpltd.ca

Please Note:

- Any exhibitor requesting lead information on any visitors at the show using the <u>MANUAL</u> Lead Retrieval System **MUST** record the **ID Number**. Lead information will only be provided using VALID ID NUMBERS that the exhibitor has recorded.
- Please remember that, due to the <u>PRIVACY ACT</u>, Master Promotions Ltd. will **not**, under ANY CIRCUMSTANCES, provide exhibitors with a FULL attendee list from any of our shows.
- Master Promotions Ltd. reserves the right to refuse lead information on lists that are not gathered legitimately.



Ottawa/Gatineau • Canada

To access our Visitor Database, simply record their complete badge number and return to the Registration Area, fax or mail to:

Master Promotions Ltd.

P.O. Box 565 • Saint John, N.B. E2L 3Z8

Phone: (506) 658-0018 Fax: (506) 658 -0750 registration@mpltd.ca www.masterpromotions.ca



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